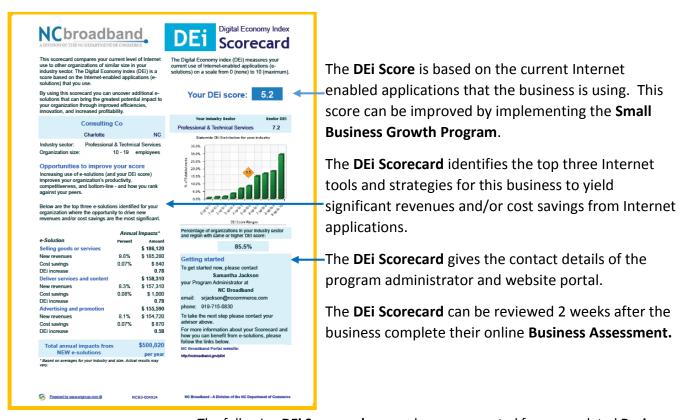




What is a **DEi Scorecard** (Digital Economy Index Scorecard)?

The **DEi Scorecard** compares the current level of Internet use to other organizations of similar size in the same industry. The **DEi Scorecard** also identifies the top three Internet tools and strategies to drive new revenues and/or cost savings for this particular business.





The following **DEi Scorecards** examples are generated from completed **Business Assessments** in North Carolina and Nebraska 2013/2014. The names have been changed.





This scorecard compares your current level of Internet use to other organizations of similar size in your industry sector. The Digital Economy index (DEi) is a score based on the Internet-enabled applications (esolutions) that you use.

By using this scorecard you can uncover additional esolutions that can bring the greatest potential impact to your organization through improved efficiencies, innovation, and increased profitability.

Consulting Co

| Charlotte | NC |
|-----------|-----|
| Onlanotto | 110 |

Industry sector: Professional & Technical Services
Organization size: 10 - 19 employees

Opportunities to improve your score

Increasing use of e-solutions (and your DEi score) improves your organization's productivity, competitiveness, and bottom-line - and how you rank against your peers.

Below are the top three e-solutions identified for your organization where the opportunity to drive new revenues and/or cost savings are the most significant.

| | Annual Impacts* | |
|-------------------------------------|-----------------|------------|
| e-Solution | Percent | Amount |
| Selling goods or services | | \$ 186,120 |
| New revenues | 9.8% | \$ 185,280 |
| Cost savings | 0.07% | \$ 840 |
| DEi increase | | 0.78 |
| Deliver services and content | | \$ 158,310 |
| New revenues | 8.3% | \$ 157,310 |
| Cost savings | 0.08% | \$ 1,000 |
| DEi increase | | 0.78 |
| Advertising and promotion | | \$ 155,590 |
| New revenues | 8.1% | \$ 154,720 |
| Cost savings | 0.07% | \$ 870 |
| DEi increase | | 0.58 |

| Total annual impacts from | \$500,020 |
|---------------------------|-----------|
| NEW e-solutions | per year |

^{*} Based on averages for your industry and size. Actual results may vary.



The Digital Economy index (DEi) measures your current use of Internet-enabled applications (esolutions) on a scale from 0 (none) to 10 (maximum).

Your DEi score:

5.2

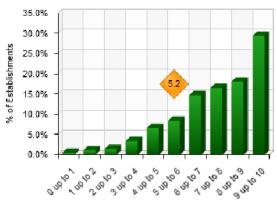
Your Industry Sector

Sector DEi

Professional & Technical Services

7.2

Statewide DEi Distribution for your industry



DEi Score Ranges

Percentage of organizations in your industry sector and region with same or higher DEi score:

85.5%

Getting started

To get started now, please contact

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phone: 919-715-0830

To take the next step please contact your advisor above.

For more information about your Scorecard and how you can benefit from e-solutions, please follow the links below.

NC Broadband Portal website:

http://ncbroadband.gov/pilot



This scorecard compares your current level of Internet use to other organizations of similar size in your industry sector. The Digital Economy index (DEi) is a score based on the Internet-enabled applications (esolutions) that you use.

By using this scorecard you can uncover additional esolutions that can bring the greatest potential impact to your organization through improved efficiencies, innovation, and increased profitability.

Tech Company

| Raleigh | NC |
|---------|----|
|---------|----|

Industry sector: Professional & Technical Services
Organization size: 1 - 4 employees

Opportunities to improve your score

Increasing use of e-solutions (and your DEi score) improves your organization's productivity, competitiveness, and bottom-line - and how you rank against your peers.

Below are the top three e-solutions identified for your organization where the opportunity to drive new revenues and/or cost savings are the most significant.

| | Annual | Impacts* |
|-------------------------------------|---------|-----------|
| e-Solution | Percent | Amount |
| Selling goods or services | | \$ 17,360 |
| New revenues | 9.8% | \$ 17,300 |
| Cost savings | 0.07% | \$ 60 |
| DEi increase | | 0.78 |
| Deliver services and content | | \$ 14,770 |
| New revenues | 8.3% | \$ 14,690 |
| Cost savings | 0.08% | \$ 80 |
| DEi increase | | 0.78 |
| Advertising and promotion | | \$ 14,510 |
| New revenues | 8.1% | \$ 14,450 |
| Cost savings | 0.07% | \$ 60 |
| DEi increase | | 0.58 |
| | | |

| Total annual impacts from | \$46,640 |
|---------------------------|----------|
| NEW e-solutions | per year |

^{*} Based on averages for your industry and size. Actual results may vary.

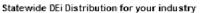


The Digital Economy index (DEi) measures your current use of Internet-enabled applications (esolutions) on a scale from 0 (none) to 10 (maximum).

Your DEi score:

4.2

Your Industry Sector Sector DEi
Professional & Technical Services 7.2





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Percentage of organizations in your industry sector and region with same or higher DEi score:

92.8%

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This scorecard compares your current level of Internet use to other organizations of similar size in your industry sector. The Digital Economy index (DEi) is a score based on the Internet-enabled applications (esolutions) that you use.

By using this scorecard you can uncover additional esolutions that can bring the greatest potential impact to your organization through improved efficiencies, innovation, and increased profitability.

Services Inc.

Gastonia NC

Industry sector: Professional & Technical Services
Organization size: 20 - 49 employees

Opportunities to improve your score

Increasing use of e-solutions (and your DEi score) improves your organization's productivity, competitiveness, and bottom-line - and how you rank against your peers.

Below are the top three e-solutions identified for your organization where the opportunity to drive new revenues and/or cost savings are the most significant.

| | Annual Impacts* | |
|-------------------------------------|-----------------|------------|
| e-Solution | Percent | Amount |
| Advertising and promotion | | \$ 223,190 |
| New revenues | 5.8% | \$ 222,880 |
| Cost savings | 0.02% | \$ 310 |
| DEi increase | | 0.58 |
| Deliver services and content | | \$ 164,430 |
| New revenues | 4.3% | \$ 164,150 |
| Cost savings | 0.02% | \$ 280 |
| DEi increase | | 0.78 |
| Selling goods or services | | \$ 153,670 |
| New revenues | 4.0% | \$ 153,540 |
| Cost savings | 0.01% | \$ 130 |
| DEi increase | | 0.78 |

| Total annual impacts from | \$541,290 |
|---------------------------|-----------|
| NEW e-solutions | per year |

^{*} Based on averages for your industry and size. Actual results may vary.



The Digital Economy index (DEi) measures your current use of Internet-enabled applications (esolutions) on a scale from 0 (none) to 10 (maximum).

Your DEi score:

3.2

Your Industry Sector Sector DEi
Professional & Technical Services 7.2

Statewide DEi Distribution for your industry



Percentage of organizations in your industry sector and region with same or higher DEi score:

96.6%

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DEI Digital Economy Index
Scorecard

This scorecard compares your current level of Internet use to other organizations of similar size in your current use of Internet-eindustry sector. The Digital Economy index (DEi) is a score based on the Internet-enabled applications (esolutions) that you use.

By using this scorecard you can uncover additional esolutions that can bring the greatest potential impact to your organization through improved efficiencies, innovation, and increased profitability.

ABC Inc

| Omaha | NE |
|-------|----|

Industry sector: Manufacturing / Processing
Organization size: 5 - 9 employees

Opportunities to improve your score

Increasing use of e-solutions (and your DEi score) improves your organization's productivity, competitiveness, and bottom-line - and how you rank against your peers.

Below are the top three e-solutions identified for your organization where the opportunity to drive new revenues and/or cost savings are the most significant.

| | Annual Impacts* | |
|-------------------------------------|-----------------|------------|
| e-Solution | Percent | Amount |
| Selling goods or services | | \$ 107,640 |
| New revenues | 8.6% | \$ 107,350 |
| Cost savings | 0.02% | \$ 290 |
| DEi increase | | 0.78 |
| Customer service and support | | \$ 86,470 |
| New revenues | 6.6% | \$ 82,870 |
| Cost savings | 0.28% | \$ 3,600 |
| DEi increase | | 0.78 |
| Deliver services and content | | \$ 55,120 |
| New revenues | 4.4% | \$ 54,510 |
| Cost savings | 0.05% | \$ 610 |
| DEi increase | | 0.78 |

^{*} Based on averages for your industry and size. Actual results may vary.

The Digital Economy index (DEi) measures your current use of Internet-enabled applications (esolutions) on a scale from 0 (none) to 10 (maximum).

Your DEi score:

2.9

| Your Industry Sector | Sector DEi |
|----------------------------|------------|
| Manufacturing / Processing | 7.5 |

Statewide DEi Distribution for your industry



Percentage of organizations in your industry sector and region with same or higher DEi score:

95.5%

Getting started

To get started now, please contact

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phone: 402-472-4235

To take the next step please contact your advisor above.

For more information about your Scorecard and how you can benefit from e-solutions, please follow the links below.

Nebraska Broadband Initiative:

http://broadband.nebraska.gov/

Total annual impacts from

NEW e-solutions

\$249,230

DEI Digital Economy Index
Scorecard

This scorecard compares your current level of Internet use to other organizations of similar size in your industry sector. The Digital Economy index (DEi) is a score based on the Internet-enabled applications (esolutions) that you use.

By using this scorecard you can uncover additional esolutions that can bring the greatest potential impact to your organization through improved efficiencies, innovation, and increased profitability.

XYZ Inc

Omaha NE

Industry sector: Manufacturing / Processing
Organization size: 5 - 9 employees

Opportunities to improve your score

Increasing use of e-solutions (and your DEi score) improves your organization's productivity, competitiveness, and bottom-line - and how you rank against your peers.

Below are the top three e-solutions identified for your organization where the opportunity to drive new revenues and/or cost savings are the most significant.

| | Annual Impacts* | |
|-------------------------------------|-----------------|------------|
| e-Solution | Percent | Amount |
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| DEi increase | | 0.78 |
| Deliver services and content | | \$ 55,120 |
| New revenues | 4.4% | \$ 54,510 |
| Cost savings | 0.05% | \$ 610 |
| DEi increase | | 0.78 |

| Total annual impacts from | \$249,230 |
|---------------------------|-----------|
| NEW e-solutions | per year |

^{*} Based on averages for your industry and size. Actual results may vary.

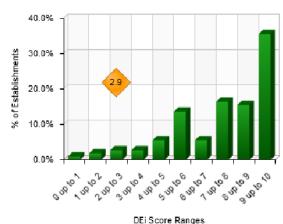
The Digital Economy index (DEi) measures your current use of Internet-enabled applications (esolutions) on a scale from 0 (none) to 10 (maximum).

Your DEi score:

2.9

| Your Industry Sector | Sector DEi |
|----------------------------|------------|
| Manufacturing / Processing | 7.5 |

Statewide DEi Distribution for your industry



Percentage of organizations in your industry sector and region with same or higher DEi score:

95.5%

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DEI Digital Economy Index
Scorecard

The Digital Economy index (DEi) measures your

solutions) on a scale from 0 (none) to 10 (maximum).

current use of Internet-enabled applications (e-

This scorecard compares your current level of Internet use to other organizations of similar size in your industry sector. The Digital Economy index (DEi) is a score based on the Internet-enabled applications (esolutions) that you use.

By using this scorecard you can uncover additional esolutions that can bring the greatest potential impact to your organization through improved efficiencies, innovation, and increased profitability.

| TOL | ir L | SC | ore: |
|-----|------|----|------|
| | | | |

6.6

Your Industry Sector Sector DEi

Retail Trade 7.3

Statewide DEi Distribution for your industry



Percentage of organizations in your industry sector and region with same or higher DEi score:

63.8%

Ace Bikes

Omaha NE

Industry sector: Retail Trade

Organization size: 20 - 49 employees

Opportunities to improve your score

Increasing use of e-solutions (and your DEi score) improves your organization's productivity, competitiveness, and bottom-line - and how you rank against your peers.

Below are the top three e-solutions identified for your organization where the opportunity to drive new revenues and/or cost savings are the most significant.

| | Annual Impacts* | |
|-------------------------------------|-----------------|------------|
| e-Solution | Percent | Amount |
| Selling goods or services | | \$ 394,600 |
| New revenues | 7.9% | \$ 394,090 |
| Cost savings | 0.03% | \$ 510 |
| DEi increase | | 0.78 |
| Deliver services and content | | \$ 229,490 |
| New revenues | 4.6% | \$ 228,960 |
| Cost savings | 0.03% | \$ 530 |
| DEi increase | | 0.78 |
| Purchasing goods or services | | \$ 8,220 |
| New revenues | 0.0% | \$ 0 |
| Cost savings | 0.41% | \$ 8,220 |
| DEi increase | | 0.39 |

| Total annual impacts from | \$632,310 |
|---------------------------|-----------|
| NEW e-solutions | per year |

^{*} Based on averages for your industry and size. Actual results may varv.

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The Digital Economy index (DEi) measures your

solutions) on a scale from 0 (none) to 10 (maximum).

current use of Internet-enabled applications (e-

This scorecard compares your current level of Internet use to other organizations of similar size in your industry sector. The Digital Economy index (DEi) is a score based on the Internet-enabled applications (esolutions) that you use.

By using this scorecard you can uncover additional esolutions that can bring the greatest potential impact to your organization through improved efficiencies, innovation, and increased profitability.

Your DEi score:

3.9

Your Industry Sector Sector DEi
Finance & Insurance 7.6

Statewide DEi Distribution for your industry



Percentage of organizations in your industry sector and region with same or higher DEi score:

94.2%

XYZ Insurance

St. Paul NE

Industry sector: Finance & Insurance

Organization size: 5 - 9 employees

Opportunities to improve your score

Increasing use of e-solutions (and your DEi score) improves your organization's productivity, competitiveness, and bottom-line - and how you rank against your peers.

Below are the top three e-solutions identified for your organization where the opportunity to drive new revenues and/or cost savings are the most significant.

| | Annual Impacts* | |
|-------------------------------------|-----------------|------------|
| e-Solution | Percent | Amount |
| Selling goods or services | | \$ 127,060 |
| New revenues | 12.6% | \$ 126,380 |
| Cost savings | 0.14% | \$ 680 |
| DEi increase | | 0.78 |
| Deliver services and content | | \$ 73,290 |
| New revenues | 7.2% | \$ 72,410 |
| Cost savings | 0.18% | \$ 880 |
| DEi increase | | 0.78 |
| Rich media or service creation | | \$ 23,880 |
| New revenues | 2.3% | \$ 23,250 |
| Cost savings | 0.13% | \$ 630 |
| DEi increase | | 0.78 |

| Total annual impacts from | \$224,230 |
|---------------------------|-----------|
| NEW e-solutions | per vear |

^{*} Based on averages for your industry and size. Actual results may varv.

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